



# SELL MORE PARTS

The TRUE 360 Degree Solution

## CCC TRUE® Recover

A CCC Pinnacle™ Professional partnership with ACE/MCI, a 360 Solutions Company

Recyclers typically sell 15 - 20 components in the first 180 days and struggle to sell more parts beyond that using traditional inventory methods. Often, the recycler is unable to identify and sell high value parts, which they may not know they possess. With CCC TRUE Recover, a new feature of Pinnacle Professional, you can have better visibility into your vehicles and capitalize on high dollar commodities.

Utilizing your vehicle's VIN number, CCC TRUE Recover identifies high-demand parts, often without part numbers, at the point of MVR creation, inventory and dismantle. It does so by integrating with one of the largest buyers of used automotive parts and commodities and enabling an integrated electronic transaction upon completion of the dismantling process.

## ACE/MCI, a 360 Solutions Company

Our interface connects seamlessly with ACE/MCI, a 360 Solutions Company, one of the largest buyers and suppliers of used automotive parts in the world. Focusing on commodities, ACE/MCI seeks to maximize the value of these parts to improve the supply chain for both recyclers and remanufacturers.

## How it Works

When a recycler purchases a new vehicle for the dismantling and reselling of parts, they first create a vehicle record using that vehicle's VIN number. As part of this integration, Pinnacle Professional makes real-time requests for VIN-specific demand data from ACE/MCI and populates following information inside Pinnacle Professional:

- Requests for in-demand parts made by ACE/MCI
- Prices of in-demand parts as requested by ACE/MCI
- Delivery method specified by ACE/MCI
- Dismantling instruction, packaging instruction and specific details surrounding those components

This detail is then fully integrated into CCC Pinnacle's inventory evaluation and dismantling workflow.

*“T/R is the key to unlocking the 360 degree solution to the complete car with the road map to success.”*

Benny Cunningham

Cunningham Brothers Auto Parts

Part Code	Part Description	Stock Description	OEQ#	Price	Stock #	Qty	Status	Request Delivery	Comments
ACE/MCI - Steering Gear	Steering Gear	Power Gear Power Gear		100.00			None	None	
ACE/MCI - Steering Gear	Steering Gear	Power Gear Power Gear		100.00			None	None	
ACE/MCI - Steering Gear	Power Brake Booster	Power Brake Booster		40.00			None	None	
ACE/MCI - Steering Gear	Power Brake Booster	Power Brake Booster		20.00			None	None	
ACE/MCI - Carbor	LS Carbor	Front Left		20.00			None	None	
ACE/MCI - Carbor	RS Carbor	Front Right		20.00			None	None	
ACE/MCI - Carbor	RS Carbor	Rear Right		18.00			None	None	
ACE/MCI - Carbor	LS Carbor	Rear Left		18.00			None	None	
ACE/MCI - Carbor	Coating # 1802022 Front Left			17.00			None	None	
ACE/MCI - Carbor	Coating # 1802022 Front Right			17.00			None	None	
ACE/MCI - Carbor	Coating # 1802022 Front Left			10.00			None	None	
ACE/MCI - Carbor	Coating # 1802022 Front Right			10.00			None	None	
ACE/MCI - Carbor	Coating # 1802022 Front Left			10.00			None	None	
ACE/MCI - Carbor	Coating # 1802022 Front Right			10.00			None	None	
ACE/MCI - Carbor	Coating # 1802022 Front Left			6.00			None	None	
ACE/MCI - Carbor	Coating # 1802022 Front Right			6.00			None	None	
ACE/MCI - Carbor	Coating # 1802022 Front Left			3.00			None	None	
ACE/MCI - Carbor	Coating # 1802022 Front Right			3.00			None	None	
ACE/MCI - Carbor	Coating # 1802022 Front Left			2.00			None	None	
ACE/MCI - Carbor	Coating # 1802022 Front Right			2.00			None	None	

The recycler can then create an order to sell the parts to ACE/MCI, which is tracked back to the profitability of the original vehicle to ensure the recycler is capturing ALL of the vehicle sales to date.

By receiving this insight at the point of inventory and dismantle, recycled yard managers can make more informed and profitable decisions about the vehicles they purchase, resulting in overall higher vehicle revenue, faster turns, lower return rates and competitive buying decisions.

To learn more about CCC Pinnacle Professional and TRUE Recover, visit [www.cccis.com/pinnacle](http://www.cccis.com/pinnacle) or email [pinnaclesales@cccis.com](mailto:pinnaclesales@cccis.com). To learn more about ACE/MCI, a 360 Company, visit [www.acemci.com](http://www.acemci.com).